

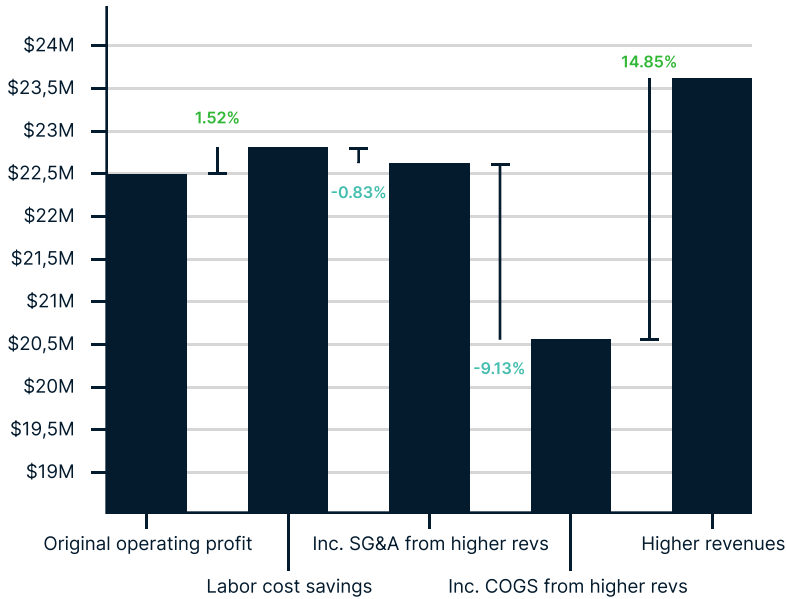
WorkDone Proof of Value

The figures and table below depict the potential return on investment in WorkDone, featuring for a midsize manufacturing group with 1,000 FTEs and 18 workers in an order to cash workflow.

In a confidential web-meeting, we can model potential returns for your company, using 5 to 7 data points.

Contribution to Change in Operating Profit by WorkDone Deployment

Potential Gains in Operating Profit from WorkDone's Order to Cash solution



WorkDone Effect on Operating Profit

Effects of Order to Cash Optimization on Operating Profit



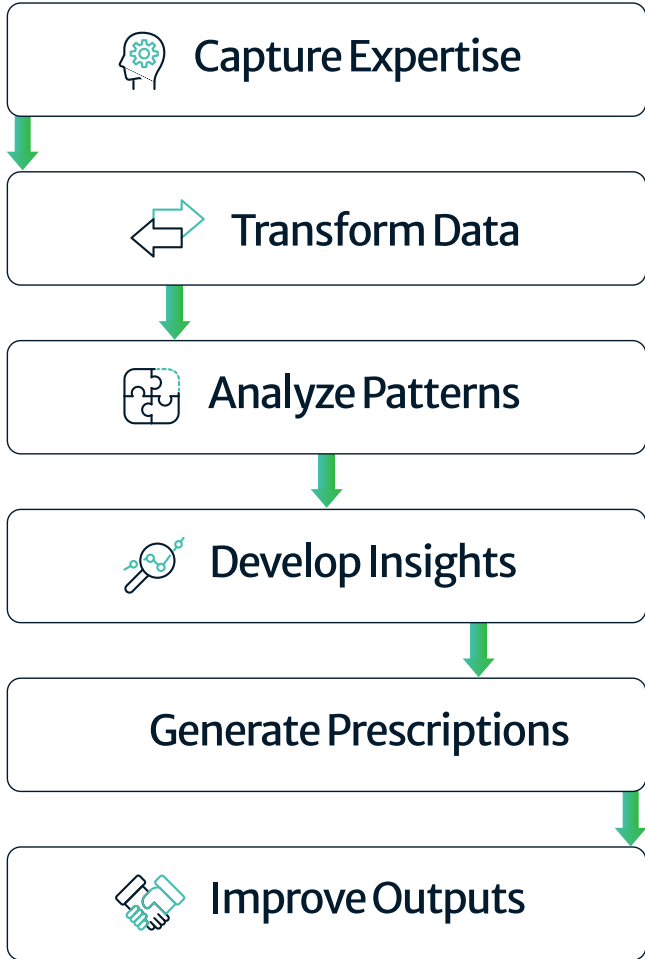
Annualize Benefits

Pro forma outlook for midsize manufacturers with 1,000 FTEs and \$300,000,000 in revenues

REVENUE GAIN	CHANGE IN PROFIT	
Revenue from lower OCT		\$2,138,478
Revenue from 1218 more orders		\$913,500
Total Revenue Gain		\$3,051,978
Additional COGS		\$2,064,730
Operating Profit Impact		\$987,248
LABOR COST SAVINGS	CHANGE IN DAYS	CHANGE IN PROFIT
Order Cycle Time (OCT)	(2.60)	
COGS labor cost savings		-\$68,379
SG&A labor cost savings		-\$273,518
Total Change in Labor Cost		-\$341,897
ESTIMATED ORDER-TO-CASH IMPROVEMENTS	CHANGE IN DAYS	CASH FREED UP
Days Sales Outstanding (DSO)	(1.85)	\$1,535,348
Days Sales Inventory (DSI)	(2.11)	\$1,183,178
Days Payables Outstanding (DPO)	0.00	
Total Cash Conversion Cycle (CCC)	(3.96)	\$2,718,526
[DSO + DSI - DPO = CCC]		
LOWER CASH REQUIREMENT		
Less Capital Required		\$2,718,526
Funding Rate		9.25%
Annual Capital Cost Savings		\$251,464
New Revenue		\$3,051,978
Costs from New Revenue		\$2,254,394
Operating Cost Savings		\$341,897
Total Improvement of Operating Profit		\$1,139,482
Total Pre-tax Income Improvement		\$1,390,945

Milestone-based Timeline

In just six weeks you can begin your journey of continuous optimization.



4 TO 6 WEEKS

For qualified firms, we provide a complimentary analysis of potential returns in a 15-minute meeting.

[Schedule Now](#)

About WorkDone

WorkDone Inc. is a SaaS platform for improving work management in midsize enterprises.

Customers use WorkDone's Corporate Memory to

- Profile actual work being done in core business processes
- Codify the best ways of getting things done
- Preserve best practices for future optimization

Consultants and management advisors use Corporate Memory for consulting automation with remote data collection, activity analysis and visual summarizations.

AI Transformations with WorkDone

AI Transformation

Strategic applications of WorkDone.ai

Workspace Optimization

- Best Practices
- Process Copilots
- Automation Agents

Continuous Improvement

- Cash Conversion Cycle
- Order-to-Cash Health
- Job-specific Work

Job Transformation

- Work Rebalancing
- Selective Outsourcing
- Selective AI Augmentations

"We tried to solve our cash flow problem using consultants but their solutions were expensive and disruptive with unclear ROI.

WorkDone provided us with insights into our Order-to-Cash process within a few weeks of engaging them. With their help, we executed on their suggestions and improved our cash flow while decreasing our order processing costs."

CEO of a \$40M light manufacturing company

